

INFORMATION TECHNOLOGY
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December 21, 2021

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Sam Samara, Information Technology Infrastructure Manager
Subject: PRI\SIP Voice Services Renewal for Scott County Locations

Voice services for our Scott County locations are up for renewal. These Primary Rate Interface (PRI) and Session Initiation Protocol (SIP) services are used to connect our many local and long distance calls that are made daily. Typically these connections are provided by local and competitive telephone exchange carriers. We have reached out to multiple providers and obtained a limited number of quote options to provide the telephony services to support our locations.

These voice connections are used by:

- Internal Scott County Departments
- On premise State of Iowa departments
- Other partner agencies using our phone services
 - Scott Emergency Communications
 - Scott County Library System
 - Waste Commission of Scott County
 - Bi-State Regional Commission

These are the quotes for 5 years of comparable service which provide the best price break over time.

The quote summary is as follows:

<u>Vendor</u>	<u>Total</u>
CS Technologies	\$ 132,750.00
Hughes	\$ 165,960.00
Lumin	\$ 175,020.00
Windstream	\$ 258,000.00

It is recommended that the Board approve the quote from CS Technologies in the amount of \$132,750.00 for five years of service.

The CS Technologies proposal provides Scott County I.T. the ability to continue to provide the most reliable telephone connectivity options for Scott County and our partner agencies.

The CS Technologies proposal provides a significant cost savings of approximately \$2,000 per month or \$120,000 over the term of the contract in comparison to our current Windstream contract.

Existing services through Windstream average \$4,930 per month with Long Distance, or \$295,800 over five years. Departments are charged back for using the telephone system based on their number of telephones and their long distance usage. Since long distance charges are variable the average without long distance is \$4,300 per month, or \$258,000 over a five year period for our existing service.

Budget dollars are available in the Information Technology Department operational budget to fund this contract.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N
SCOTT COUNTY BOARD OF SUPERVISORS

December 21, 2021

APPROVING PURCHASE OF PRI\SIP VOICE SERVICES FOR PHONE SYSTEM

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

- Section 1. The purchase of PRI\SIP Voice Services from CS Technologies for a period of 5 years in the amount of \$132,750.00 is hereby approved.
- Section 2. This resolution shall take effect immediately.